

## OUTPATIENT HEALTH SERVICES

Providers of outpatient services value Waller's experience and insight. We have been at the forefront of the outpatient services sector since the early 1980s, and today, many of the largest outpatient service providers, as well as smaller providers operating on local or regional levels, rely on Waller for counsel in every aspect of their operations.

Waller provides counsel to healthcare organizations across the full spectrum of outpatient services, including ambulatory surgery centers, diagnostic imaging, cancer treatment (including CyberKnife®, Gamma Knife® and radiation oncology centers), dialysis, endoscopy, cardiac catheterization, sleep labs and others. Our experience is unparalleled by any law firm – regardless of size or location – when it comes to the complexities of structuring joint ventures, acquisitions, divestitures and syndications. Our clients also benefit from our in-depth understanding of practice and facility valuations. This depth of experience is critical to assuring smooth and efficient transactions in the highly regulated outpatient services sector. Our experience includes:

- Mergers, acquisitions, divestitures and joint ventures
- Public offerings and private placements of securities, including syndications to physician owners
- Public and private financings, secured and unsecured, including public and private offerings of securities and venture capital financings
- Compliance with federal and state healthcare regulatory laws, rules and regulations, including analysis under the Stark and anti-kickback statutes, Medicare certification, other state and federal licensure matters and HIPAA compliance
- Negotiating management relationships
- Development of start-up companies, including organization, capitalization and governance
- Assistance with restructuring of distressed companies
- Credit facilities and other commercial lending
- Real estate matters
- Compliance with federal, state and local tax laws, rules and regulations
- Advice and structuring of employee benefits
- Development of stock option plans
- Dispute resolution and litigation in connection with governmental investigations, qui tam actions, peer review, medical staff matters and employment/labor relations matters
- Assistance with environmental surveys and other environmental advice in the context of acquisitions and divestitures □



## Articles

- Trustee Bulletin, a publication of Texas Health Care Trustees, Fletcher Brown, partner, regular contributing author on ethics

topics

- In a rare move, the OIG rescinds a 2006 Advisory Opinion
- J.D. Thomas Posts, "Healthcare Industry on Pins and Needles: The Repeal of the ACA and What Comes Next" on Waller Healthcare Blog
- "Oncology Joint Ventures: When Do They Make Sense?," by Colin Luke, Birmingham Medical News
- "Regulatory Issues in Ambulatory Surgery Center Acquisitions," Nora L. Liggett, ABA Health eSource

## Bulletins

- Qui Tam Lawsuit Could Signal New Era of Scrutiny for Ambulatory Surgery Centers
- HHS/Office of Civil Rights Once More Into the Breach

## Media Mentions

- "AHA: Stark Law Exception Advances Alternative Payment Models" Kristen Larremore quoted in RevCycle Intelligence
- "Examining the Place of a FEC in the Healthcare Market" Kim Looney quoted in The Ambulatory M&A Advisor
- Attorney Mark Folk talks physician practices in latest Modern Healthcare article "No hangover: Doc buying binge rolls on as systems learn from past deals"
- "Waller's Health Care Chief Talks Industry Trends," Ken Marlow quoted in Nashville Business Journal
- "Healthcare IT Security Is Difficult, But Not Impossible," Robb S. Harvey quoted in CIO magazine
- "Paid Overpayments, Settlements Could Be Tax Deductible," Leigh Griffith quoted in Medical Practice Compliance Alert
- "Managing Healthcare Litigation Costs," by Paul S. Davidson, Healthcare Finance News
- "Avoid NPP-doctor supervision violations for diagnostic tests," Kim Harvey Looney quoted in Medical Practice Compliance Alert
- "ACOs, Bundled Payments, Quality & Access," Kim Harvey Looney quoted in Nashville Medical News

## Events

- "ACO Formation and Implementation," Kim Harvey Looney, Panelist at AHLA Physician Organizations Practice Group and Accountable Care Organization Task Force Webinar
- "Everything You've Always Wanted to Know about HR, but ...," Marcus M. Crider, Panelist at the Freestanding Ambulatory

Surgery Center Association of Tennessee 2012 Fall Conference

- "ACOs Are Here to Stay-What To Do Now?," Kim Harvey Looney, Panelist at LeadingAge Tennessee 2012 Annual Conference
- "Hiring and Firing – Laying the Bricks to Effectively Support Employment Decisions," Marcus M. Crider, Presenter at the Ambulatory Surgery Center Association 2012 Annual Meeting
- "ACOs Are Here to Stay-What To Do Now?," Kim Harvey Looney, Panelist at American Health Lawyers Association Long Term Care and the Law Program
- "A Closer Look at Medicare ACOs," Kim Harvey Looney, Panelist at Modern Healthcare Webinar
- "Latest and Greatest about ACOs," Kim Harvey Looney, Panelist at Tennessee Bar Association 23rd Annual Health Law Forum
- "ACOs and Other Integration Models," Kim Harvey Looney, Panelist at Tennessee Bar Association 22nd Annual Health Law Forum

## Press Releases

- Waller named No.1 firm in the South on American Bar Association's annual Health Law section
- Waller Boosts National Healthcare Regulatory Practice with the Hiring of Former CHS VP and Associate General Counsel
- Waller Adds Two Veteran Attorneys to Support Robust Healthcare Transactional, Private Equity and Venture Capital Practices
- Waller Hires Morgan Ribeiro as Executive Director of Healthcare Department
- Waller Adds Five Healthcare Attorneys in Three Offices
- Noted Healthcare Attorney Colin Luke Joins Waller in Birmingham