

NEIL B. KRUGMAN

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Healthcare, managed care and health insurance companies – and companies that blend all three – benefit from Neil Krugman's deep experience in regulatory compliance and transactional matters. Health systems, dental and medical management service companies, managed care and insurance companies, and companies that invest in these businesses, rely on Neil for assistance with the formation of companies, the development and roll-out of new product and service lines, licensing and regulatory matters, and the negotiation of contracts, joint ventures and other transactions. Neil helps clients who are facing these opportunities and challenges answer the questions, "can we do this" and "how do we do this?"

On the payor side, Neil assists managed care companies in the negotiation of participating provider agreements and in disputes concerning out-of-network payment rates and other contractual and business issues.

Neil was recognized for his health law experience by Nashville Medical News in its "InCharge Healthcare 2013," a "compendium of key decision makers and thought leaders" in the Nashville healthcare community. He is a frequent speaker on healthcare and insurance topics before a wide range of industry groups and professional associations, including the Tennessee Bar Association, the Practising Law Institute, the Physician Insurance Association of America, the Group Health Association of America, the American Academy of Dental Group Practices, and the Tennessee Society of Certified Public Accountants. He is AV-rated by Martindale-Hubbell.

Education

- J.D., University of North Carolina School of Law, 1978
- B.A., Yale University, 1974

Bar Admissions

- Tennessee

Professional

- Member, Nashville, Tennessee and American Bar Associations
- Member, American Health Lawyers Association
- Member, Health Law Committee of Nashville Bar Association

- Member, Health Law Section of Tennessee Bar Association
- Member, Health Law Section of American Bar Association

Prior Affiliations

- Assistant General Counsel, Equicor, Inc.
- Vice President and Assistant General Counsel, Cigna Healthplan, Inc.
- Counsel to the Committee on Education and Labor, United States House of Representatives

Community

- Board of Directors, Nashville Ballet
- Board of Directors, The Belcourt Theatre, Inc.
- Board of Directors, The Conservancy for the Parthenon and Centennial Park
- Development Council Member, Frist Center for the Visual Arts
- First Edition Society Member, Nashville Public Library Foundation

Up Close

Born in Lexington, Kentucky and raised in Durham, North Carolina, Neil has lived in Nashville for nearly 30 years.

Articles

- Neil Krugman and Don Moody Posts "Has the Supreme Court Opened a Door for New Challenges to State Corporate Practice of Medicine Laws?" in Waller Healthcare Blog
- "Economic and Insurance Risk Considerations for Hospitals and Healthcare Providers in Dealing with Ebola," by Robb Harvey, Neil Krugman, Mark Bell and Mike Fant, ABA Health Law Section eSource, Vol. 10, No. 3
- Economic and Insurance Risk Considerations for Hospitals and Healthcare Providers in Dealing with Ebola - Part One
- Even Small Healthcare Practices Have to Comply with FTC's New Red Flags Rule
- Presence of Retail Health Clinics on the Rise: Overview of Healthcare Regulatory Issues Affecting Clinic Operations

Bulletins

- Practical Options in Response to Nationwide Order Temporarily Blocking DOL Pay Rule
- Waller Updates Ebola Legal Resource Website

Media Mentions

- InCharge Healthcare 2016: Nashville Medical News Recognizes Eight Waller Attorneys
- InCharge Healthcare 2015: Eight Waller Attorneys Recognized by Nashville Medical News

Events

- Don Moody, Neil Krugman and Cory Brown to discuss CLO Legal during the Association of Dental Support Organizations Annual Meeting
- Don Moody and Neil Krugman present at the Association of Dental Support Organizations Annual Meeting