

Matt Burnstein

PARTNER, CHAIR



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Matt Burnstein is the Chair of the Firm, having been elected by the partnership in 2014. In this role, Matt focuses on driving the firm's growth, vision and strategic planning.

Matt enjoys facilitating deals and balances his leadership role with advising on select legal matters. While practicing law, he advises healthcare companies, private equity and venture capital funds, and emerging companies. Clients cite Matt's instincts and experience, his understanding of priorities and strategic objectives, and his determination to get deals done. Responsive and sensitive to client business needs, Matt works effectively with opposing counsel to keep transactions on track.

Representative clients include:

- Hospitals and health systems doing acquisitions, divestitures, and joint ventures
- Private equity funds buying and selling platform companies, and those companies making bolt-on acquisitions
- Emerging businesses and venture capital firms
- Ambulatory surgery
- Behavioral healthcare
- National research university

Representative experience includes:

- Represented a leading ambulatory surgery center company in dozens of acquisitions, developments and syndications of LLCs and limited partnerships in joint ventures with physicians and/or hospitals
- Represented two publicly traded behavioral healthcare services companies in all aspects of their mergers and acquisitions programs, including a \$250 million acquisition, a \$145 million acquisition, the \$70 million disposition of a non-core business and multiple single-facility acquisitions
- Advised an acute care hospital company in the acquisition of large physician practices and independent physicians associations and the formation of multiple joint ventures with technology providers and ancillary service line providers

- Represented a payment processing company from inception to its sale for \$55 million
- Handled more than 100 private placements on behalf of investors and issuers

EXPERIENCE

- Served as lead transaction counsel to Surgery Partners in its acquisition of Delaware Outpatient Center for Surgery, a multi-specialty facility in Newark, Delaware.
- Represented Acadia Healthcare in its \$1.3 billion acquisition of CRC Health Group, a leading provider of treatment services related to substance abuse and other addiction and behavioral disorder.
- Represented HCA in its sale of InterMedHx, a provider of healthcare technology solutions, to Cerner.
- Served as lead transaction counsel to HCA Healthcare, Inc. (HCA) and its investment entity, Health Insight Capital, in its investment in Intelligent InSites.
- Assisted HCA in its acquisition of NeighborMD's five urgent care clinics in Middle Tennessee.
- Served as lead transaction counsel to Stinger Medical in its sale to Riverside Partners of Boston and also provided tax, labor and employment, employee benefits (ERISA) and intellectual property advice in connection with the sale.

EDUCATION

- J.D., Vanderbilt University Law School, 1996
 - Order of the Coif
- B.A., *magna cum laude*, Vanderbilt University, 1993
 - Phi Beta Kappa

BAR ADMISSIONS

- Tennessee

RECOGNITIONS

Chambers USA

- Recognized as an Eminent Practitioner in Corporate/M&A work (Tennessee) (2011-2019)

The Best Lawyers in America[®] (Woodward/White Inc.)

- Corporate Law (2010-2020)
- Mergers and Acquisitions Law (2013-2020)

Martindale-Hubbell

- AV Preeminent Rating

Nashville Business Journal

- Best of the Bar, 2019

Nashville Post

- 2019 InCharge List

PROFESSIONAL INVOLVEMENT

- Member, Nashville, Tennessee and American Bar Associations along with the ABA Section of Business Law, ABA Section on Health Law
- Member, American Health Lawyers Association

UP CLOSE

Matt has run a full marathon in 40 states in his quest to complete one in all 50. Matt enjoys watching his daughter play basketball and his wife coach youth girls basketball teams. Matt's other hobbies include travel, from Walt Disney World and Universal Studios to hiking the Inca Trail to Machu Picchu to golf in Scotland.