

Matt Burnstein

PARTNER, CHAIR



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Matt Burnstein is the Chair of the Firm, having been elected by the partnership in 2014. In this role, Matt focuses on driving the firm's growth, vision and strategic planning.

Matt enjoys facilitating deals and balances his leadership role with advising on select legal matters. While practicing law, he advises healthcare companies, private equity and venture capital funds, and emerging companies. Clients cite Matt's instincts and experience, his understanding of priorities and strategic objectives, and his determination to get deals done. Responsive and sensitive to client business needs, Matt works effectively with opposing counsel to keep transactions on track.

Representative clients include:

- Hospitals and health systems doing acquisitions, divestitures, and joint ventures
- Private equity funds buying and selling platform companies, and those companies making bolt-on acquisitions
- Emerging businesses and venture capital firms
- Ambulatory surgery
- Behavioral healthcare
- National research university

Representative experience includes:

- Represented a leading ambulatory surgery center company in dozens of acquisitions, developments and syndications of LLCs and limited partnerships in joint ventures with physicians and/or hospitals
- Represented two publicly traded behavioral healthcare services companies in all aspects of their mergers and acquisitions programs, including a \$250 million acquisition, a \$145 million acquisition, the \$70 million disposition of a non-core business and multiple single-facility acquisitions
- Advised an acute care hospital company in the acquisition of large physician practices and

independent physicians associations and the formation of multiple joint ventures with technology providers and ancillary service line providers

- Represented a payment processing company from inception to its sale for \$55 million
- Handled more than 100 private placements on behalf of investors and issuers

EXPERIENCE

- **HCA merges with cloud-based software company**

Represented HCA in its merger with Genospace.

- **The Rehab Documentation Company (ReDoc) acquired by Net Health**

Served as lead transaction counsel to ReDoc, a provider of integrated clinical EMR and management solutions for the physical, occupational and speech therapy markets, in its acquisition by Net Health.

- **Surgery Partners acquires majority interest in Delaware Outpatient Center for Surgery**

Served as lead transaction counsel to Surgery Partners in its acquisition of Delaware Outpatient Center for Surgery, a multi-specialty facility in Newark, Delaware.

- **Acadia Healthcare acquires CRC Health Group, Inc.**

Represented Acadia Healthcare in its \$1.3 billion acquisition of CRC Health Group, a leading provider of treatment services related to substance abuse and other addiction and behavioral disorder.

- **HCA sells healthcare technology provider InterMedHx, LLC**

Represented HCA Healthcare, Inc. in its sale of InterMedHx, a provider of healthcare technology solutions, to Cerner.

- **HCA's Health Insight Capital invests in Intelligent InSites**

Served as lead transaction counsel to HCA Healthcare, Inc. and its investment entity, Health Insight Capital, in its investment in Intelligent InSites.

- **HCA's TriStar Health, CareSpot acquires NeighborMD**

Assisted HCA Healthcare, Inc. in its acquisition of NeighborMD's five urgent care clinics in Middle Tennessee.

- **Stinger Medical acquired by Riverside Partners of Boston**

Served as lead transaction counsel to Stinger Medical in its sale to Riverside Partners of Boston.

EDUCATION

- J.D., Vanderbilt University Law School, 1996
 - Order of the Coif
- B.A., *magna cum laude*, Vanderbilt University, 1993
 - Phi Beta Kappa

COURT ADMISSIONS

BAR ADMISSIONS

- Tennessee

RECOGNITIONS

Chambers USA

- Recognized as an Eminent Practitioner in Corporate/M&A work (Tennessee) (2011-2021)

The Best Lawyers in America© (BL Rankings)

- Corporate Law, 2010-2022
- Mergers and Acquisitions Law, 2013-2022

Martindale-Hubbell

- AV Preeminent Rating

Nashville Business Journal

- Best of the Bar, 2019

Nashville Post

- In Charge, Legal, 2019-2022

PROFESSIONAL INVOLVEMENT

- Member, Nashville, Tennessee and American Bar Associations along with the ABA Section of Business Law, ABA Section on Health Law
- Member, American Health Law Association

UP CLOSE

Matt has run a full marathon in 46 states in his quest to complete one in all 50. Matt enjoys watching his daughter play basketball and his wife coach youth girls basketball teams. Matt's other hobbies include travel, from Walt Disney World and Universal Studios to hiking the Inca Trail to Machu Picchu to golf in Scotland.