

## Jesse Neil

### PARTNER



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Jesse Neil is a veteran healthcare attorney whose background helps clients bridge two complex worlds - healthcare operations and public policy. Jesse advises senior management and healthcare company boards regarding policy, governance, and regulatory matters, and he serves as strategic counsel to healthcare providers throughout the United States.

Governmental, non-profit, and for-profit hospital boards rely on Jesse to find solutions to their unique challenges. He has deep expertise guiding hospital systems through the merger, acquisition, and restructuring process to adapt governance and operations to today's operating environment. He has unique experience managing the competing operational, financial, regulatory, and political issues that arise in these transactions. Jesse also helps healthcare companies, investors, and lenders to avoid and address compliance issues related to the Stark Law, Anti-Kickback Statute, False Claims Act, HIPAA, licensure requirements, and other state and federal healthcare laws.

Prior to joining Waller, Jesse spent nearly a decade as a member of the in-house legal team at one of the largest publicly-traded hospital companies in the United States. As lead counsel for one of the company's three operating divisions, Jesse provided day-to-day guidance to corporate departments, hospitals, clinics, and ancillary service providers throughout the country. Jesse also managed the company's public policy advocacy strategy. In this role he monitored federal and state policy developments, advised the company on operational risks, and implemented strategies to position the company for success.

Jesse has served as Chair of the Tennessee Bar Association's Health Law Section. Previously, he was appointed Assistant Attorney General for the Office of the Tennessee Attorney General. He led investigations into healthcare providers and pharmaceutical companies with respect to regulatory compliance.

### EXPERIENCE

- **Capitol Pain Institute closes equity sale of specialized network**  
Assisted Capitol Pain Institute with selling a network of integrated pain management centers.
- **Lincoln Health System partners with Huntsville Hospital system**  
Represented Lincoln Health System in Tennessee in a partnership agreement with Huntsville

Hospital system.

- **Restructuring from a governmental hospital to a private, not-for-profit 501(c)(3) positions Erlanger Health System for financial and operational success**

Represented Erlanger Health System in its evaluation of future options and the passage of a new state law authorizing the hospital to change from a governmental entity to a private, not-for-profit hospital system.

- **Prominent Central Florida Hospital System Starts Construction of New Orthopedic Complex**

Serve as Special Regulatory Counsel to a group of physician investors participating in a novel joint venture to design, develop, build, and operate a state-of-the-art orthopedic hospital complex.

- **Physical Rehabilitation Network gains new equity interest owner**

Represented Physical Rehabilitation Network in its equity interest sale by Silver Oak Services Partners to Gryphon Investors.

- **PRN joint ventures with MemorialCare on physical therapy centers**

Represented Physical Rehabilitation Network (PRN) in its joint venture with MemorialCare on a network of nearly 20 full-service physical therapy centers.

- **Direct Radiology sells teleradiology platform to Royal Philips**

Represented Direct Radiology in the sale of its teleradiology platform to Royal Philips.

- **Lorient Capital partners with Missouri long-term care provider**

Represented Lorient Capital in its partnership with a Missouri based, regional provider of long-term care, assisted living and geriatric services.

- **Desert Radiology acquired by Radiology Partners**

Served as transaction and healthcare regulatory counsel to Desert Radiology in its acquisition by Radiology Partners.

- **Audax acquires South Florida ENT Associates**

Represented Audax in its acquisition of South Florida ENT Associates.

- **Healthcare lender provides senior secured credit facilities to nationwide nursing home**

Represented a specialty healthcare lender in negotiating, documenting and closing the credit facilities for a nationwide nursing home, including negotiating complex intercreditor arrangements.

## EDUCATION

- J.D., The University of Mississippi School of Law, 2004
  - Executive Board Member, *Mississippi Law Journal*
- B.A., University of North Carolina at Chapel Hill, 2001

**BAR ADMISSIONS**

- Tennessee
- Mississippi

**PROFESSIONAL INVOLVEMENT**

- Member, Tennessee Bar Association
- Past Chair, Tennessee Bar Association Health Law Section
- Member, American Health Law Association

**COMMUNITY INVOLVEMENT**

- Commissioner, Davidson County Election Commission, 2016-2021
- Alumni Board Member, Montgomery Bell Academy, 2012-present

**UP CLOSE**

Early in his career, Jesse served as an advisor to U.S. Senate Majority Leader Bill Frist. From 2016 to 2021, he was a Commissioner in the Metropolitan Government of Nashville. In his spare time, Jesse travels and enjoys fly fishing.