

## Don Moody

### PARTNER



(615) 850-8852  
don.moody@wallerlaw.com

Assistant: Rose O'Brien  
(615) 850-8719  
rose.obrien@wallerlaw.com

511 Union Street, Suite 2700  
Nashville, TN 37219  
615.244.6380  
615.244.6804

Dental and healthcare companies and private equity investors rely on Don Moody to advise them on their complex M&A, private equity and other corporate and healthcare transactions. Don has served as lead or regulatory counsel in hundreds of healthcare and other DSO formations, mergers and acquisitions, private equity transactions, venture capital financings, and securities offerings, in a variety of healthcare sectors - including DSOs and dental groups, vision, dermatology, urology, women's health, GI, urgent care, surgery centers, revenue cycle management, healthcare IT, prison health and surgical assistants.

Don is known as an advocate for clients and has served as outside general counsel for several companies. Clients and colleagues appreciate his creative problem-solving and work ethic.

### EXPERIENCE

- **Gastro Health acquires Digestive Disease Associates**

Served as lead transaction and healthcare regulatory counsel to Gastro Health in the acquisition of Digestive Disease Associates, a leading gastroenterology practice serving the D.C. Maryland, and Virginia area.

- **Heartland Dental acquires Tru Family Dental**

Represented Tru Family Dental in its acquisition by Heartland Dental and assisted with regulatory compliance and corporate matters.

- **South Florida ENT Associates partners with Texas ENT Specialists**

Represented South Florida ENT Associates in their partnership with Texas ENT Specialists, backed by Audax Private Equity, to support the collective of ear, nose, and throat ("ENT") centers with the necessary resources to fuel continued growth.

- **Private lender provides \$1.7 healthcare acquisitions, working capital**

Represented a private lender in negotiating, documenting and closing a \$1.7 million credit facility to a dental practice management joint venture.

- **Radio Systems Corp. acquired by Clayton Dubilier & Rice (CD&R)**

Served as lead transaction counsel to Radio Systems in its acquisition by an affiliate of Clayton

Dubilier & Rice (CD&R), a private equity firm.

- **Mid-Atlantic Dental Partners acquires DentalOne Partners**

Represented Mid-Atlantic Dental Partners in its acquisition of DentalOne Partners and assisted with regulatory compliance and corporate matters related to the transaction.

- **Hildred Capital Management completes recapitalization of DermCare Management**

Represented Hildred Capital Partners in the majority recapitalization of DermCare Management.

- **Gastroenterology physician group acquires an Alabama-based gastroenterology practice**

Served as transaction and healthcare regulatory counsel to a private equity-backed gastroenterology group in its acquisition of an Alabama-based gastroenterology practice, adding 20 board-certified gastroenterologists and 17 advanced practitioners.

- **HCA becomes majority owner of Galen College of Nursing's parent company**

Assisted HCA Healthcare, Inc., one of the nation's leading healthcare providers, in obtaining majority ownership in the parent company of Galen College of Nursing.

- **Leading pet products company purchases competing pet products brand**

Represented a global leader in pet containment and lifestyle products in its purchase of a competing pet products company.

- **Light Wave Dental partners with CarolinasDentist**

Advised Light Wave Dental in its partnership with CarolinasDentist, a dental group in North Carolina.

- **PE-backed gastroenterology practice acquires similar practice based in Seattle**

Served as transaction and healthcare regulatory counsel to a PE-backed gastroenterology in its acquisition of a similar practice based in Seattle.

- **Healthcare private equity firm recapitalizes national DSO**

Acted as healthcare regulatory counsel to a healthcare PE firm in the recapitalization of a DSO that supports orthodontic practices across the country.

- **Pediatric dental company acquired by one of the nation's largest dental providers**

Served as lead company counsel to a pediatric dental company based in California in its sale to one of the nation's largest dental providers.

- **Arkansas-based DSO is acquired by AXPM**

Served as lead counsel to an Arkansas-based DSO in its sale to a DSO that supports numerous pediatric dental and orthodontic practices.

- **Riccobene Central Services receives capital from The Beekman Group**

Served as lead counsel to Riccobene Central Services, a North Carolina DSO and dental group, in its recapitalization with The Beekman Group, a New York City-based private equity firm.

- **Lone Peak Dental Group acquired in leveraged buyout by Tailwind Capital**

Represented Lone Peak Dental Group in its acquisition by private equity firm Tailwind Capital via a leveraged buyout.

- **Private equity-backed practice management company invests in urgent care centers**

Advised a PE-backed practice management company in its acquisition of an urgent care company that operates seven facilities in upstate New York.

- **Blue Sea Capital invests in Deca Dental Group, LLC**  
Served as transaction and healthcare counsel to Blue Sea Capital in its growth capital investment in Deca Dental Group, LLC, a dental support organization with more than 30 affiliated practices.
- **OrthoSynetics acquired by a private equity fund**  
Lead counsel to OrthoSynetics, a DSO supporting orthodontic practices across the United States, in its sale to private investors.
- **Gentle Dental Partners affiliates with Great Hill Dental Partners LLC**  
Provided healthcare regulatory counsel to Gentle Dental Partners, an Audax portfolio company, in its affiliation with Great Hill Dental Partners LLC.
- **Huron Capital Partners invests in Dynamic Dental Partners**  
Served as lead counsel to Huron Capital Partners, a private equity firm based in Detroit, in its investment in Dynamic Dental Partners.
- **DSO acquired by healthcare-focused private equity firm**  
Represented a Nevada-based dental support organization in its sale to a private equity management firm.

## EDUCATION

- J.D., *summa cum laude*, The University of Alabama School of Law, 1993
  - Order of the Coif
  - Alabama Law Review
- M.B.A., Vanderbilt University Owen Graduate School of Business, 1990
- B.S., *magna cum laude*, University of North Alabama, 1985
- Freed-Hardeman University

## BAR ADMISSIONS

- Tennessee

## RECOGNITIONS

### Chambers USA

- Corporate/M&A (Tennessee), 2014-2020

### The Best Lawyers in America® (BL Rankings)

- Corporate Law, 2013-2021
- Mergers and Acquisitions Law, 2012-2021

### Mid-South Super Lawyers (Thomson Reuters)

- Mergers and Acquisitions, 2014-2020

### **Incisal Edge**

- Named one of "The 32 Most Influential People in Dentistry"

### **M&A Advisor**

- Represented Huron Capital Partners LLC in its private equity investment in Dynamic Dental Partners, which was recognized as the 2013 M&A Deal of the Year (\$25mm to \$50mm) at their Annual Awards

### **Association of Dental Support Organizations**

- Frequent speaker and representative of DSOs for over 25 years

### **PROFESSIONAL INVOLVEMENT**

- Member, Nashville, Tennessee and American Bar Associations
- Member, American Health Lawyers Association
- Member, Association of Dental Support Organizations
- Member, ABA Merger and Acquisitions Committee
- Member, Tennessee Bar Association TBCA Revision Committee

### **COMMUNITY INVOLVEMENT**

- Chair, Outcome Based Investment Leadership Committee, United Way of Metropolitan Nashville
- 2009 Volunteer Review Team Member of the Year, United Way of Metropolitan Nashville
- Board of Directors of Acappella Ministries
- Board of Directors of the University of Alabama School of Law Foundation
- Middle Tennessee Arabian Horse Association