

Jay E.S. Greathouse

PARTNER



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Healthcare clients nationwide in both the for-profit and not-for-profit space rely on Jay Greathouse for guidance in a wide range of transactions, including acquisitions and divestitures, complex joint ventures and international transactions of all types, sizes and complexities. He has substantial experience representing hospitals, private equity firms and physician groups in their acquisitions and divestitures, along with clinical service line joint ventures including ambulatory surgery centers and urgent care centers. Additionally, Jay is experienced in advising on shareholder disputes, corporate governance and fiduciary duty issues, and matters affecting early stage companies.

Jay also works extensively in the cannabis industry. He represents domestic and international cannabis companies in growth efforts and restructuring of assets, and he works closely with regional regulatory counsel in creating optimal strategies for equity owners, acquisitions and exit strategies.

He is active in the Austin and San Antonio start up community, where, for example, he guided a medical device company in its formation, venture capital financing and sale to a publicly traded company for \$75 million and assisted a venture backed medical device company in its \$45 million sale to a publicly traded strategic buyer.

Prior to joining Waller, Jay served as a partner at Norton Rose Fulbright US LLP.

EXPERIENCE

- **Restructuring from a governmental hospital to a private, not-for-profit 501(c)(3) positions Erlanger Health System for financial and operational success**

Represented Erlanger Health System in its evaluation of future options and the passage of a new state law authorizing the hospital to change from a governmental entity to a private, not-for-profit hospital system.

EDUCATION

- J.D., *cum laude*, Washington University in St. Louis School of Law, 2010
 - *Washington University Law Review*, Senior Editor

- Graduate Studies, Olin School of Business at Washington University in St. Louis, Accounting and Finance, 2010
- B.S., Texas A&M University, 2005

BAR ADMISSIONS

- Texas

RECOGNITIONS

The Best Lawyers in America® Ones to Watch

- Health Care Law, 2021 - 2023

Texas Super Lawyers (Thomson Reuters)

- Rising Star - Healthcare, 2020-2022

PROFESSIONAL INVOLVEMENT

- American Health Law Association, Member

COMMUNITY INVOLVEMENT

- Leadership San Antonio, Class 41
- Laurel Heights Weekday School – Board Member (2015–2018); Chairman of School Board (2015–2017)
- Golf San Antonio – Board Member, Risk Committee and Marketing Committee (2015–2018); General Counsel (2017–2018)
- Special Olympics Area 6 – Executive Committee (2003, 2005–2007); Volunteer of the Year (2007)
- Bike MS – the MS 150