

Steve Kirkham

PARTNER



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Clients with challenging development schedules or complex real estate acquisitions rely on Steve Kirkham to bring their transactions to successful closings. Steve efficiently handles high-value and high-transaction real estate portfolios for clients operating locations across the country. Despite the heavy development schedules set out by these clients, Steve maintains their timeline and gets the deals done. Described as "unflappable," Steve confidently solves problems with a persistent, yet pleasant style.

Steve is also the top-of-mind attorney for owners and developers of apartment complexes across the country, regardless of whether the project is to acquire new property or assist with complex ownership structures and securitized lending. Steve often oversees his client's broader legal needs, assisting C-suite executives with corporate finance, litigation management, corporate governance and other matters and supervising multi-disciplinary legal teams.

Steve's experience includes:

- Shopping center and retail development, including preparation of reciprocal easement agreements and other shopping center governance documents
- Acquisition, financing and deal structure of multi-family projects
- Lease transactions
- Acquisitions and dispositions
- Financing, including Fannie Mae, Freddie Mac and HUD transactions
- Reverse build-to-suit transactions

EXPERIENCE

- **Acadia Healthcare Partners with Bronson Health**
Represented Acadia Healthcare in its joint venture with Bronson Health.
- **Acadia Healthcare Partners with Henry Ford Health System**
Represented Acadia Healthcare in its joint venture with Henry Ford Health System.
- **Tri Star Energy acquires Hollingsworth Oil**

Assisted Tri Star Energy with the acquisition of Hollingsworth Oil and its “Sudden Service” chain of convenience stores.

- **Oldacre McDonald achieves desired zoning for Century Farms development**

Assisted Oldacre McDonald with land use, planning and zoning matters for the Century Farms mixed-use development in Tennessee.

- **Acadia Healthcare acquires behavioral facility in Massachusetts**

Served as lead transaction counsel to Acadia Healthcare its acquisition of Whittier Pavilion, behavioral facility located in Massachusetts.

- **Fabletics expands retail locations to Boulder**

Advised Fabletics regarding a number of shopping center leases including one in Boulder, Colorado.

- **Developer purchases contiguous pieces of property in growing Nashville neighborhood**

Represented a Nashville developer in its purchase of a dilapidated shopping center as well as six contiguous pieces of property in growing neighborhood.

EDUCATION

- J.D., University of Kentucky, 1989
- B.S., University of Kentucky, 1986

BAR ADMISSIONS

- Tennessee
- Kentucky

RECOGNITIONS

Chambers USA

- Real Estate (Tennessee), 2003-2021

The Best Lawyers in America® (BL Rankings)

- Real Estate Law, 2011-2022

Martindale-Hubbell

- Received AV-rating Selected as a 2013 Top Rated Lawyer in Land Use And Zoning

American Lawyer Media

- Selected as a 2013 Top Rated Lawyer in Land Use And Zoning

PROFESSIONAL INVOLVEMENT

- Member, Nashville, Tennessee, Kentucky and American Bar Associations
- Member, International Council of Shopping Centers (ICSC)